

Dear Management:

As you are likely aware, New York has mandated the sale of only zero emission vehicles by 2034. It's a bold step for the state, but presents both challenges and opportunities for the New York City multi-unit housing community.

With **cost incentive programs** available, now is the perfect time to take action. Installation of EV charging stations at your condo or co-op will allow you to accommodate the growing number of Electric Vehicle owners and meet the new standard for compliance to protect the environment. Additionally, EV charging is a building amenity that will continue to grow in demand, **add significant value to your property** and attract EV owners.

Our firm, Techno-Volt Electric, is both a NYC WBE and an Approved Contractor for two innovative programs, from Con Ed POWER READY and Joint Utilities MAKE READY, that offer incentives that may offset **up to 100%** of the electric infrastructure cost of installing Electric Vehicle chargers for residential and public use.

Our company offers full-service EV charging station installation, from permits to plugs. After a brief inspection of your site, we can provide you with a free written estimate, with no obligation. Please call us at **718.359.8070** for more information and to arrange a free site inspection and estimate for your building.

Thank you for your consideration and are looking forward to hearing back from you and continuing the conversation.

Sincerely,

Kia Gjini

President, Techno-Volt Electric Inc.